PRESS RELEASE
For immediate release

Solid financial results for COGECO Inc.'s first quarter of fiscal 2013

- ***11.6% growth of its operating income before depreciation and amortization***[(1)]
- ***5.9% increase in revenue***
- ***Continued leading position in the Montreal radio market***

Montréal, January 14, 2013 – Today, COGECO Inc. (TSX: CGO) ("COGECO" or the "Corporation") announced its financial results for the first quarter of fiscal 2013, ended November 30, 2012, in accordance with the International Financial Reporting Standards ("IFRS").

For the first quarter of fiscal 2013:

- Revenue increased by 5.9% to reach $366.6 million;
- Operating income before depreciation and amortization increased by 11.6% to $156.6 million when compared to the first quarter of fiscal 2012;
- Profit for the period from continuing operations amounted to $47.1 million in the first quarter when compared to $44.5 million for the same period of the previous fiscal year. Profit progression for the quarter is mostly attributable to the increase in operating income before depreciation and amortization, partly offset by the acquisition costs related to the Atlantic Broadband ("ABB") acquisition and the increase in income taxes in the Cable segment;
- Profit for the period amounted to $47.1 million in the first quarter when compared to $47.9 million for the same period of the previous fiscal year. This variation is mostly attributable to the Cable segment and due to an increase in income taxes, the acquisition costs related to the ABB acquisition and last year's profit from the Portuguese subsidiary, Cabovisão – Televisão por Cabo, S.A. ("Cabovisão"), reported as discontinued operations and disposed of on February 29, 2012, partly offset by the improvement in operating income before depreciation and amortization;
- Free cash flow[(1)] reached $18.6 million for the quarter compared to $26.3 million in the comparable quarter of the prior year. Free cash flow decreased in the first quarter over the prior year due to the increase in current income tax expense, the acquisition costs related to ABB acquisition, the defined benefit pension plans contributions as well as the increase in acquisition of property, plant and equipment, partly offset by the improvement of operating income before depreciation and amortization;
- A quarterly dividend of $0.19 per share was paid to the holders of subordinate and multiple voting shares, an increase of $0.01 per share, or 5.6%, when compared to a dividend of $0.18 per share paid in the first quarter of fiscal 2012;
- In the Cable segment, primary service units ("PSU")[(2)] grew by 15,080 in the quarter. At November 30, 2012, the total consolidated PSU amounted to 2,478,887 of which 494,674 comes from the conclusion of the acquisition of ABB on November 30th ;

(1) The indicated terms do not have standard definitions prescribed by IFRS and therefore, may not be comparable to similar measures presented by other companies. For more details, please consult the "Non-IFRS financial measures" section of the Management's discussion and analysis.
(2) Represents the sum of Television, High Speed Internet ("HSI") and Telephony service customers.

- On December 21, 2012, the Corporation's subsidiary, Cogeco Cable Inc, announced an agreement to acquire all of the issued and outstanding shares of PEER 1 Network Enterprises Inc. ("PEER 1") by way of takeover bid (the "offer") valued at approximately $635 million. The offer is supported by a committed financing from the National Bank of Canada in the amount of $650 million. PEER 1 is one of the world's leading internet infrastructure providers, specializing in managed hosting, dedicated servers, cloud services and co-location. This acquisition combined with Cogeco Cable's existing data centre facilities will increase the scale and scope by adding the capability to serve approximately 10,000 additional businesses worldwide through 19 data centres and 21 points-of-presence across North America and Europe. PEER 1's primary network centre and head office are located in Vancouver. The offer will be subject to usual closing conditions and Cogeco Cable expects the transaction to be completed in the second quarter of fiscal 2013;

- On November 30, 2012, the Corporation's subsidiary, Cogeco Cable Inc., completed the acquisition of Atlantic Broadband ("ABB"), an independent cable system operator formed in 2003, serving about 495,000 PSU's and providing Analogue and Digital Television, as well as HSI and Telephony services. The transaction, valued at US$1.36 billion, was financed through a combination of cash on hand, a draw-down on its existing Term Revolving Facility of approximately US$588 million and US$660 million of borrowings under a new committed non-recourse debt financing at ABB. Ranked the 12th-largest cable television system operator in the United States, ABB operates cable systems in Western Pennsylvania, Southern Florida, Maryland, Delaware and South Carolina.

"COGECO Inc. reported very good financial results for its first quarter. Our Cable segment's growth on both revenue and operating income before amortization clearly demonstrates that the combination of our customer service efforts, our marketing strategies, along with our strong cost control initiatives have produced the expected positive effects on our financial results," declared Louis Audet, President and Chief Executive Officer of COGECO."

Louis Audet continued by saying, "As for our entrance into the American market, it is with great enthusiasm that we concluded the acquisition of ABB on November 30, 2012. ABB and Cogeco Cable have much in common thanks to the combined expertise of both our management teams; we foresee an excellent potential for growth."

"In addition, I am pleased to report that we have completed the integration of Cogeco Métromédia. As for the radio activities, the most recent surveys confirm our continuing strong leadership position in the Montreal market, as well as solid performances by most of our stations in our regional markets."

ABOUT COGECO

COGECO is a diversified communications corporation. Through its Cogeco Cable subsidiary, COGECO provides its residential customers with Analogue and Digital Television, High Speed Internet («HSI») and Telephony services. Cogeco Cable is also present in the United States through its subsidiary, Atlantic Broadband, whose head office is located in Quincy, Massachusetts. Atlantic Broadband is ranked the 12th largest cable television system operator in the United States and, serves the following areas: Western Pennsylvania, Southern Florida, Maryland, Delaware and South Carolina. Cogeco Cable provides as well to its commercial customers, through its subsidiary Cogeco Data Services, data networking, e-business applications, video conferencing, hosting services, Ethernet, private line, VoIP, HSI access, data storage, co-location services, managed IT services, cloud services and other advanced communication solutions. Through its subsidiary, Cogeco Diffusion, COGECO owns and operates 13 radio stations across most of Québec with complementary radio formats serving a wide range of audiences as well as Cogeco News, its news agency. Cogeco Diffusion also operates Métromédia, an advertising representation house specialized in the public transit sector that holds exclusive advertising rights in the Province of Québec where it also represents its business partners active across other Canadian markets. COGECO's subordinate voting shares are listed on the Toronto Stock Exchange (TSX: CGO). The subordinate voting shares of Cogeco Cable are also listed on the Toronto Stock Exchange (TSX: CCA).

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Analyst Conference Call: **Tuesday, January 15, 2013 at 9:30 a.m.** (Eastern Standard Time)
Media representatives may attend as listeners only.

Please use the following dial-in number to have access to the conference call by dialling five minutes before the start of the conference:

Canada/USA Access Number: **1-800-820-0231**
International Access Number: **1-416-640-5926**
Confirmation Code: **4571052**
By Internet at www.cogeco.ca/investors

A rebroadcast of the conference call will be available until January 22, 2013, by dialling:
Canada and US access number: **1 888-203-1112**
International access number: **+ 1 647-436-0148**
Confirmation code: **4571052**



SHAREHOLDERS' REPORT

Three-month period ended November 30, 2012

FINANCIAL HIGHLIGHTS

(in thousands of dollars, except PSU growth, percentages and per share data)	Quarters ended November 30, 2012	2011	Change
	$	$	%
Operations			
Revenue	**366,608**	346,023	5.9
Operating income before depreciation and amortization[(1)]	**156,580**	140,261	11.6
Operating income	**83,277**	74,642	11.6
Profit for the period from continuing operations	**47,095**	44,524	5.8
Profit for the period from discontinued operations	**–**	3,399	–
Profit for the period	**47,095**	47,923	(1.7)
Profit for the period attributable to owners of the Corporation	**18,487**	18,770	(1.5)
Cash Flow			
Cash flow from operating activities	**(6,005)**	9,570	–
Cash flow from operations[(1)]	**101,790**	104,739	(2.8)
Acquisitions of property, plant and equipment, intangible and other assets	**83,155**	78,404	6.1
Free cash flow[(1)]	**18,635**	26,335	(29.2)
Financial Condition[(2)]			
Property, plant and equipment	**1,565,872**	1,343,904	16.5
Total assets	**4,531,151**	3,103,919	46.0
Indebtedness[(3)]	**2,451,921**	1,180,971	–
Equity attributable to owners of the Corporation	**411,061**	397,799	3.3
Primary service units ("PSU") growth[(4)]	**15,080**	46,179	(67.3)
Per Share Data[(5)]			
Earnings per share attributable to owners of the Corporation			
From continuing and discontinued operations			
Basic	**1.11**	1.12	(0.09)
Diluted	**1.10**	1.11	(0.09)
From continuing operations			
Basic	**1.11**	1.06	4.7
Diluted	**1.10**	1.05	4.8
From discontinued operations			
Basic	**–**	0.07	–
Diluted	**–**	0.06	–

(1) The indicated terms do not have standardized definitions prescribed by International Financial Reporting Standards ("IFRS") and therefore, may not be comparable to similar measures presented by other companies. For more details, please consult the "Non-IFRS financial measures" section of the Management's discussion and analysis ("MD&A").

(2) At November 30, 2012 and August 31, 2012.

(3) Indebtedness is defined as the total of bank indebtedness, principal on long-term debt, balance due on business acquisitions and obligations under derivative financial instruments.

(4) Represents the sum of Television, High Speed Internet ("HSI") and Telephony service customers.

(5) Per multiple and subordinate voting share.



MANAGEMENT'S DISCUSSION AND ANALYSIS (MD&A)

Three-month period ended November 30, 2012

FORWARD-LOOKING STATEMENTS

Certain statements in this Management's Discussion and Analysis ("MD&A") may constitute forward-looking information within the meaning of securities laws. Forward-looking information may relate to COGECO's future outlook and anticipated events, business, operations, financial performance, financial condition or results and, in some cases, can be identified by terminology such as "may"; "will"; "should"; "expect"; "plan"; "anticipate"; "believe"; "intend"; "estimate"; "predict"; "potential"; "continue"; "foresee", "ensure" or other similar expressions concerning matters that are not historical facts. In particular, statements regarding the Corporation's future operating results and economic performance and its objectives and strategies are forward-looking statements. These statements are based on certain factors and assumptions including expected growth, results of operations, performance and business prospects and opportunities, which COGECO believes are reasonable as of the current date. While management considers these assumptions to be reasonable based on information currently available to the Corporation, they may prove to be incorrect. The Corporation cautions the reader that the economic downturn experienced over the past few years makes forward-looking information and the underlying assumptions subject to greater uncertainty and that, consequently, they may not materialize, or the results may significantly differ from the Corporation's expectations. It is impossible for COGECO to predict with certainty the impact that the current economic uncertainties may have on future results. Forward-looking information is also subject to certain factors, including risks and uncertainties (described in the "Uncertainties and main risk factors" section of the Corporation's 2012 annual MD&A) that could cause actual results to differ materially from what COGECO currently expects. These factors include technological changes, changes in market and competition, governmental or regulatory developments, general economic conditions, the development of new products and services, the enhancement of existing products and services, and the introduction of competing products having technological or other advantages, many of which are beyond the Corporation's control. Therefore, future events and results may vary significantly from what management currently foresee. The reader should not place undue importance on forward-looking information and should not rely upon this information as of any other date. While management may elect to, the Corporation is under no obligation (and expressly disclaims any such obligation), and does not undertake to update or alter this information before the next quarter.

All amounts are stated in Canadian dollars unless otherwise indicated. This report should be read in conjunction with the Corporation's condensed interim consolidated financial statements and the notes thereto, prepared in accordance with the International Financial Reporting Standards ("IFRS") and the MD&A included in the Corporation's 2012 Annual Report.

CORPORATE OBJECTIVES AND STRATEGIES

COGECO's objectives are to provide outstanding service to its customers and maximize shareholder value by increasing profitability and ensuring continued revenue growth. The strategies employed to reach these objectives, supported by tight controls over costs and business processes, are specific to each segment. The main strategies used to reach COGECO's objectives in the Cable segment focus on sustained corporate growth and continuous improvement of networks and equipment. The radio activities focus on continuous improvement of its programming in order to increase its market share and thereby its profitability. The Corporation measures its performance, with regard to these objectives by monitoring operating income before depreciation and amortization[(1)], PSU[(2)] growth and free cash flow[(1)].

KEY PERFORMANCE INDICATORS

OPERATING INCOME BEFORE DEPRECIATION AND AMORTIZATION

First-quarter operating income before depreciation and amortization increased by 11.6% when compared to the same period of fiscal 2012 to reach $156.6 million. As a result of the acquisition of Atlantic Broadband ("ABB") in the Cable segment, management revised upwards its November 1, 2012 projections for fiscal 2013. Operating income before depreciation and amortization is now expected to reach $750 million from $630 million. For further details, please consult the fiscal 2013 revised projections in the "Fiscal 2013 financial guidelines" section.

FREE CASH FLOW

For the three-month period ended November 30, 2012, COGECO reports free cash flow of $18.6 million, compared to $26.3 million for the first three months of the previous fiscal year, representing a decrease of $7.7 million. This variance is mostly attributable to the increase in current income tax expense, the acquisition costs related to Atlantic Broadband ("ABB") acquisition, the contributions on defined benefit pension plans as well as the increase in acquisition of property, plant and equipment, partly offset by the improvement of operating income before depreciation and amortization. Giving effect to the acquisition of ABB in the Cable segment, the revised guidelines of operating income before depreciation and amortization and the reduction in acquisition of property, plant and equipment in Canada, management also revised its free cash flow projections from $115 million to $175 million. For further details, please consult the fiscal 2013 revised projections in the "Fiscal 2013 financial guidelines" section.

CABLE SEGMENT

PSU growth and penetration of service offerings

During the three-month period ended November 30, 2012, PSU reach 2,478,887 of which 494,674 comes from the recently completed acquisition of ABB. In the Cable Service segment in Canada, PSU increased at a lower pace to 15,080, mainly as a result of a more competitive environment and tightening of customer credit controls, thus containing collection and bad debt expenses. Cogeco Cable maintains targeted marketing initiatives to increase the penetration level of its services and still benefits from the continuing interest for high definition ("HD") television service. Consequently and combined with the acquisition of ABB, Cogeco Cable revised downwards its guidelines from 50,000 PSU, as issued on November 1, 2012, to 35,000 PSU. PSU growth is expected to stem primarily from HSI and Telephony services, the continued strong interest in Digital Television services, enhanced service offerings, and through promotional activities. For further details, please consult the fiscal 2013 revised projections in the "Fiscal 2013 financial guidelines" section.

BUSINESS DEVELOPMENTS AND OTHER

BBM Canada's fall 2012 survey in the Montréal region, conducted with the Portable People Meter ("PPM"), reported that 98.5 FM is the leading radio station in the Montreal French market amongst all listeners and men two years old and over ("2+"), while Rythme FM has maintained its leadership position in the female 2+ segment. Regarding the Montreal English market, The Beat is the leading radio station in the female 35-64 segment. In the other Quebec regions, our radio stations registered good ratings.

On December 21, 2012, the Corporation's subsidiary, Cogeco Cable Inc, announced an agreement to acquire all of the issued and outstanding shares of PEER 1 Network Enterprises Inc. ("PEER 1") by way of takeover bid (the "offer") valued at approximately $635 million. The offer is supported by a committed financing from the National Bank of Canada in the amount of $650 million. PEER 1 is one of the world's leading internet infrastructure providers, specializing in managed hosting, dedicated servers, cloud services and co-location. This acquisition combined with Cogeco Cable's existing data centre facilities will increase the scale and scope by adding the capability to serve approximately 10,000 additional businesses worldwide through 19 data centres and 21 points-of-presence across North America and Europe. PEER 1's primary network centre and head office are located in Vancouver. The offer will be subject to usual closing conditions and Cogeco Cable expects the transaction to be completed in the second quarter of fiscal 2013.

On November 30, 2012, the Corporation's subsidiary, Cogeco Cable Inc., completed the acquisition of ABB, an independent cable system operator formed in 2003, serving about 495,000 PSU and providing Analogue and Digital Television, as well as HSI and Telephony services. The acquisition is an attractive entry point into the US market, providing a significant increase in PSU base with further growth potential, a high quality network infrastructure and the ability for the Corporation's management to leverage its core knowledge and operational experience. The transaction valued at US$1.36 billion was financed through a combination of cash on hand, a draw-down on the existing Term Revolving Facility of approximately US$588 million and US$660 million of borrowings under a new committed non-recourse debt financing at ABB. Ranked the 12th-largest cable television system operator in the United States ("USA"), ABB operates cable systems in Western Pennsylvania, Southern Florida, Maryland, Delaware and South Carolina.

(1) The indicated terms do not have standardized definitions prescribed by IFRS and therefore, may not be comparable to similar measures presented by other companies. For more details, please consult the "Non-IFRS financial measures" section.
(2) Represents the sum of Television, High Speed Internet ("HSI") and Telephony service customers.

OPERATING AND FINANCIAL RESULTS

OPERATING RESULTS

Quarters ended November 30, *(in thousands of dollars, except percentages)*	**2012** **$**	2011 $	Change %
Revenue	**366,608**	346,023	5.9
Operating expenses	**210,028**	205,762	2.1
Operating income before depreciation and amortization	**156,580**	140,261	11.6

REVENUE

Fiscal 2013 first-quarter revenue increased by $20.6 million, or 5.9%, to reach $366.6 million, when compared to the same period last year, primarily due to the Cable segment and the revenue generated by Métromédia CMR Plus Inc. ("Métromédia"), acquired during the second quarter of fiscal 2012.

In the Cable segment, fiscal 2013 first-quarter revenue increased by $12.5 million, or 4%, to reach $327.9 million, when compared to the same period last year. For further details on the Cable segment's revenue, please refer to the "Cable segment" section.

In the first quarter of fiscal 2013, revenue from the radio and advertising representation house activities improved by $8.1 million, or 26.5%, mainly as a result of the revenue generated by Métromédia, acquired during the second quarter of fiscal 2012.

OPERATING EXPENSES

For the first quarter of fiscal 2013, operating expenses amounted to $210 million, an increase of $4.3 million, or 2.1%, when compared to the prior year.

Operating expenses in the Cable segment decreased by $2.3 million, or 1.3%, when compared to the same period of fiscal 2012. For further details on the Cable segment's operating expenses, please refer to the "Cable segment" section.

Operating expenses from the radio, advertising representation house and head office activities grew by $6.5 million, or 22.3%, in the first quarter mainly as a result of operating expenses generated by Métromédia, acquired in the second quarter of fiscal 2012.

OPERATING INCOME BEFORE DEPRECIATION AND AMORTIZATION

Mainly as a result of higher growth from revenue than operating expenses stemming primarily from the Cable segment, operating income before depreciation and amortization grew by $16.3 million, or 11.6%, in the first quarter to reach $156.6 million, when compared to the same period of the previous year. For further details on Cogeco Cable's operating results, please refer to the "Cable segment" section.

FIXED CHARGES

Quarters ended November 30 *(in thousands of dollars, except percentages)*	**2012** **$**	2011 $	Change %
Depreciation and amortization	**66,041**	65,619	0.6
Financial expense	**17,014**	17,778	(4.3)

For the first quarter of fiscal 2013, depreciation and amortization expense was essentially the same at $66 million when compared to $65.6 million for the same period of the prior year resulting mainly from higher acquisition of property, plant and equipment offset by additional depreciation expense recorded in fiscal 2012 related to the reduction of useful lives for certain home terminal devices.

Fiscal 2013 first-quarter financial expense decreased by $0.8 million, or 4.3%, at $17 million, when compared to $17.8 million in the prior year. Financial expense decrease is primarily attributable to the foreign exchange loss of $1.5 million recorded in fiscal 2012 in the Cable segment.

INCOME TAXES

Fiscal 2013 first-quarter income tax expense amounted to $19.2 million, compared to $12.3 million in the prior year. The increase is mostly attributable to the improvement in operating income before depreciation and amortization and by a reduction of income taxes, in fiscal 2012, from the implementation of certain tax measures of the 2011 federal budget limiting the tax deferrals for corporations with a significant interest in a partnership.

PROFIT FOR THE PERIOD FROM CONTINUING OPERATIONS

For the three-month period ended November 30, 2012, profit for the period from continuing operations amounted to $47.1 million of which $18.5 million, or $1.11 per share, is attributable to owners of the Corporation. For the comparable period of fiscal 2012, profit for the period from continuing operations amounted to $44.5 million of which $17.7 million, or $1.06 per share, is attributable to owners of the Corporation. The variance for the quarter is mostly attributable to the Cable segment and due to an increase in operating income before depreciation and amortization, partly offset by the acquisition costs related to ABB acquisition and the increase in income taxes explained above.

PROFIT FOR THE PERIOD

For the period ended November 30, 2012, profit for the period amounted to $47.1 million compared to $47.9 million in fiscal 2012. Fiscal 2013 first-quarter profit for the period attributable to owners of the Corporation amounted to $18.5 million, or $1.11 per share compared to $18.8 million, or $1.12 per share for the comparable period of prior year. This variation is mostly attributable to the Cable segment and due to the acquisition costs related to ABB acquisition, the increase in income taxes explained above and the profit from the Portuguese subsidiary, Cabovisão – Televisão por Cabo, S.A. ("Cabovisão"), reported as discontinued operations, in the Cable segment for fiscal 2012, partly offset by the improvement in operating income before depreciation and amortization.

The non-controlling interest represents a participation of approximately 67.9% in Cogeco Cable's results. For fiscal 2013 first-quarter, the profit for the period attributable to non-controlling interest amounted to $28.6 million compared to $29.2 million in fiscal 2012.

CASH FLOW ANALYSIS

Quarters ended November 30, *(in thousands of dollars)*	**2012** **$**	2011 $
Operating activities		
Cash flow from operations	**101,790**	104,739
Changes in non-cash operating activities	**(87,508)**	(74,686)
Amortization of deferred transaction costs and discounts on long-term debt	**(856)**	(762)
Income taxes paid	**(44,248)**	(37,984)
Current income tax expense	**26,112**	21,319
Financial expense paid	**(18,309)**	(20,834)
Financial expense	**17,014**	17,778
	(6,005)	9,570
Investing activities	**(1,437,212)**	(78,199)
Financing activities	**1,236,972**	30,988
Net change in cash and cash equivalents from continuing operations	**(206,245)**	(37,641)
Net change in cash and cash equivalents from discontinued operations [(1)]	**–**	2,360
Cash and cash equivalents from continuing and discontinued operations, beginning of year	**215,523**	55,216
Cash and cash equivalents from continuing and discontinued operations, end of year	**9,278**	19,935

(1) For further details on the Corporation's cash flows attributable to discontinued operations, please refer to the "Disposal of subsidiary and discontinued operations" Note 14 of the condensed interim consolidated financial statements.

OPERATING ACTIVITIES

Fiscal 2013 first-quarter cash flow from operations reached $101.8 million compared to $104.7 million for the same period last year, a decrease of $2.9 million. This decrease is primarily due to the increase in current income tax expense and by the acquisition costs related to ABB acquisition, partly offset by the improvement of operating income before depreciation and amortization. Changes in non-cash operating activities generated cash outflows of $87.5 million compared to $74.7 million for the same period in fiscal 2012, mainly as a result of a higher decrease in trade and other payables and by a decrease in provisions compared to an increase in prior year, partly offset by a lower increase in trade and other receivables compared to the prior year.

INVESTING ACTIVITIES

BUSINESS ACQUISITION IN FISCAL 2013

On November 30, 2012, Cogeco Cable completed the acquisition of ABB. The acquisition was accounted for using the purchase method. The preliminary allocation of the purchase price of the acquisition, pending the completion of the valuation of the net assets acquired, is as follows:

(in thousands of dollars)	**$**
Consideration	
Paid	
Purchase of shares	**337,779**
Repayment of secured debt	**1,021,854**
	1,359,633
Net assets acquired	
Cash and cash equivalents	**5,480**
Trade and other receivables	**9,569**
Prepaid expenses and other	**1,370**
Property, plant and equipment	**205,353**
Intangible assets	**763,084**
Goodwill	**602,690**
Deferred tax assets	**33,835**
Trade and other payables assumed	**(27,620)**
Provisions	**(721)**
Deferred and prepaid revenue and other liabilities assumed	**(5,254)**
Deferred tax liabilities	**(228,153)**
	1,359,633

ACQUISITIONS OF PROPERTY, PLANT AND EQUIPMENT, INTANGIBLE AND OTHER ASSETS

Fiscal 2013 first-quarter acquisition of property, plant and equipment amounted to $78.5 million, an increase of 5.4% when compared to $74.5 million in the first quarter of the prior year mainly as a result of the following factors in the Cable segment:

- An increase in scalable infrastructure to extend and improve network capacity and to deploy advanced technologies such as DOCSIS 3.0 and Switched Digital Video in existing areas served;
- An increase in data centre facilities capital expenditures and expansion of the fibre in the Toronto area in order to fulfill orders from new customers;
- A decrease in customer premise equipment mainly due to the achievement in fiscal 2012 of the first phase in the conversion of Television service customers from analogue to digital, partly offset by PSU growth; and
- A decrease in network upgrades and rebuilds reflecting the timing of initiatives.

Acquisition of intangible and other assets are mainly attributable to reconnect and additional service activation costs as well as other customer acquisition costs. For the period ended November 30, 2012, the acquisition of intangible and other assets amounted to $4.6 million compared to $3.9 million for the same period last year.

FREE CASH FLOW AND FINANCING ACTIVITIES

In the first quarter, free cash flow amounted to $18.6 million, $7.7 million or 29.2% lower than in the comparable period of fiscal 2012. The decline in free cash over the prior year is mostly due to the increase of $4.8 million in current income tax expense, the $7.3 million acquisition costs related to ABB acquisition, the $7.9 million defined benefit pension plans contributions net of expense and the increase of $4.8 million in acquisitions of property, plant and equipment, intangible and other assets, partly offset by the increase of $16.3 million in operating income before depreciation and amortization in the current fiscal year.

In the first quarter of fiscal 2013, higher Indebtedness level provided for a cash increase of $1.253 billion, mainly due to the draw-down on the existing Term Revolving Facility of $584.2 million (US$588 million) and the new Term Loan Facilities of $637.4 million (US$660 million for a net proceed of US$641.5 million net of transaction costs of US$18.5 million) to finance the acquisition of ABB in the Cable segment.

In the first quarter of fiscal 2012, higher Indebtedness level provided a cash increase of $46.9 million mainly due to increases of $31.7 million of bank indebtedness and the issuance of unsecured notes for a net proceed of $34.6 million, partly offset by net repayments of $18.8 million under the Term Revolving Facilities.

During the first quarter of fiscal 2013, a quarterly dividend of $0.19 per share, was paid to the holders of subordinate and multiple voting shares, totalling $3.2 million, compared to a quarterly dividend of $0.18 per share, or $3 million the year before. In addition, dividends paid by a subsidiary to non-controlling interests in the first quarter of fiscal 2013 amounted to $8.6 million, for consolidated dividend payments of $11.8 million, compared to $8.2 million for consolidated dividend payments of $11.3 million in the first quarter of the prior year.

As at November 30, 2012, the Corporation had a working capital deficiency of $168 million compared to $18.5 million at August 31, 2012. The increase of $149.4 million in the deficiency is mainly due to the decrease of $206.2 million in cash and cash equivalents, primarily used for the acquisition of ABB as well as the increase of $26 million in bank indebtedness due to the timing of payments made to suppliers. The deficiency was also impacted by a decrease of $61.8 million in trade and other payables and by a decrease of $18.8 million in income tax liabilities. As part of the usual conduct of its business, COGECO maintains a working capital deficiency due to a low level of accounts receivable as a large portion of the Cogeco Cable's customers pay before their services are rendered, unlike trade and other payables, which are paid after products are delivered or services are rendered, thus enabling the Cogeco Cable to use cash and cash equivalents to reduce Indebtedness.

At November 30, 2012, the Corporation had used $80 million of its $100 million Term Revolving Facility for a remaining availability of $20 million and Cogeco Cable had used $603.8 million of its $750 million Term Revolving Facility for a remaining availability of $146.2 million. Cogeco Cable also benefits, through its subsidiary ABB, from a Revolving Credit Facility of US$50 million, which was unused at November 30, 2012.

FINANCIAL POSITION

As a result of the acquisition of ABB in the Cable segment, the following balances have changed significantly since August 31, 2012: "cash and cash equivalents", "trade and other receivables", "property, plant and equipment", "intangible assets", "goodwill", "deferred tax assets", "trade and other payables", "deferred tax liabilities" and "long-term debt". For further details on the preliminary allocation of the purchase price of the acquisition, please refer to the investing activities under the "Cash flow analysis" section.

In addition to the acquisition of ABB, the balances of "bank indebtedness", "cash and cash equivalents", "property, plant and equipment", "trade and other payables" and "income tax liabilities" have also changed significantly since August 31, 2012. The remaining decrease in cash and cash equivalents and the increases in bank indebtedness and property, plant and equipment are due to factors previously discussed in the "Cash flow analysis" section. The remaining increase in trade and other payables is related to the timing of payments made to suppliers and the decrease of $18.8 million in income tax liabilities is primarily due to the excess of income tax paid over current income tax expense.

OUTSTANDING SHARE DATA

A description of COGECO's share data at December 31, 2012 is presented in the table below. Additional details are provided in note 10 of the condensed interim consolidated financial statements.

	Number of shares	Amount (in thousands of dollars)
Common shares		
Multiple voting shares	1,842,860	12
Subordinate voting shares	14,989,338	121,976

In the normal course of business, COGECO has incurred financial obligations, primarily in the form of long-term debt, operating and finance leases and guarantees. COGECO's obligations, as discussed in the 2012 Annual Report, have not materially changed since August 31, 2012, except as mentioned below.

In connection with the acquisition of ABB on November 30, 2012, Cogeco Cable concluded, through two of its US subsidiaries, First Lien Credit Facilities totalling US$710 million with a syndicate of banks and other institutional lenders in three tranche and draw down by an amount of US$660 million of which US$641.5 million was used to repay ABB's secured debt and $US18.5 million to pay for some of the transaction costs. The first tranche, a Term Loan A Facility amounting to US$240 million, which will mature on November 30, 2017, the second tranche, a Term Loan B Facility amounting to US$420 million, which will mature on November 30, 2019 and the third tranche, a Revolving Credit Facility of US$50 million unused at November 30, 2012, including a swingline of US$15 million, which will mature on November 30, 2017. Interest rates on the First Lien Credit Facilities are based on LIBOR plus the applicable margin, with a LIBOR floor of 1.00% for the Term Loan B Facility. Starting on December 31, 2013, the Term Loan A Facility is subject to quarterly amortization of 1.25% in the first year, 2.5% in the second year and 3.0% in the third and fourth years. Starting on December 31, 2012, the Term Loan B Facility is subject to quarterly amortization of 0.25% until its maturity date. In addition to the fixed amortization schedule and commencing in the first quarter of fiscal 2015, loans under the Term Loan Facilities shall be prepaid according to a Prepayment Percentage of excess cash flow generated during the prior fiscal year. The First Lien Credit Facilities are non-recourse to Cogeco Cable and its Canadian subsidiaries and are indirectly secured by a first priority fixed and floating charge on substantially all present and future real and personal property and undertaking of every nature and kind of the Cogeco Cable's US subsidiaries. The provisions under these facilities provide for restrictions on the operations and activities of the Cogeco Cable's US subsidiaries. Generally, the most significant restrictions relate to permitted indebtedness and investments, distributions and maintenance of certain financial ratios.

FINANCIAL MANAGEMENT

Cogeco Cable has entered into cross-currency swap agreements to set the liability for interest and principal payments on its US$190 million Senior Secured Notes Series A maturing on October 1, 2015. These agreements have the effect of converting the U.S. interest coupon rate of 7.00% per annum to an average Canadian dollar interest rate of 7.24% per annum. The exchange rate applicable to the principal portion of the debt has been fixed at $1.0625 per US dollar. Cogeco Cable elected to apply cash flow hedge accounting on these derivative financial instruments. During the first quarter of fiscal 2013, amounts due under the US$190 million Senior Secured Notes Series A increased by $1.5 million due to the US dollar's appreciation relative to the Canadian dollar. The fair value of cross-currency swaps liability decreased by a net amount of $1.1 million, of which a decrease of $1.5 million offsets the foreign exchange loss on the debt denominated in US dollars. The difference of $0.4 million was recorded as a decrease of other comprehensive income. During the first quarter of fiscal 2012, amounts due under the US$190 million Senior Secured Notes Series A increased by $7.8 million due to the US dollar's appreciation over the Canadian dollar. The fair value of cross-currency swaps liability decreased by a net amount of $7 million, of which $7.8 million offsets the foreign exchange loss on the debt denominated in US dollars. The difference of $0.7 million was recorded as a decrease of other comprehensive income.

Furthermore, Cogeco Cable's net investment in foreign subsidiaries is exposed to market risk attributable to fluctuations in foreign currency exchange rates, primarily changes in the values of the Canadian dollar versus the US. This risk was mitigated since the major part of the purchase price for ABB was borrowed directly in US dollars. This debt was designated as a hedge of a net investment in foreign operations, and accordingly, the Corporation did not record any foreign exchange gain or loss in the other comprehensive income since the transaction was completed at the reporting date. At November 30, 2012, the net investment amounted to US$735.5 million while long-term debt was at US$588 million. The exchange rate used to convert the US dollar currency into Canadian dollars for the balance sheet accounts at November 30, 2012 was $0.9936 per US dollar. The impact of a 10% change in the exchange rate of the US dollar into Canadian dollars would change other comprehensive income by approximately $14.7 million.

The Corporation is also impacted by foreign currency exchange rates, primarily changes in the values of the US dollar relative to the Canadian dollar with regards to purchases of certain equipment, as the majority of customer premise equipment is purchased and subsequently paid in US dollars. Please consult the "Foreign Exchange Risk" section in Note 13 of the condensed interim consolidated financial statements for further details.

DIVIDEND DECLARATION

At its January 14, 2013 meeting, the Board of Directors of COGECO declared a quarterly eligible dividend of $0.19 per share for multiple voting and subordinate voting shares, payable on February 11, 2013, to shareholders of record on January 28, 2013. The declaration, amount and date of any future dividend will continue to be considered and approved by the Board of Directors of the Corporation based upon the Corporation's financial condition, results of operations, capital requirements and such other factors as the Board of Directors, at its sole discretion, deems relevant. There is therefore no assurance that dividends will be declared, and if declared, the amount and frequency may vary.

CABLE SEGMENT

CUSTOMER STATISTICS

				CANADA			
				Net additions (losses)		% of penetration[1]	
	Consolidated	USA	CANADA	Quarters ended November 30,		November 30,	
	November 30, 2012			2012	2011	2012	2011
PSU	**2,478,887**	**494,674**	**1,984,213**	**15,080**	46,179		
Television service customers	**1,105,443**	**244,404**	**861,039**	**(2,076)**	4,452	**52.1**	54.2
HSI service customers	**817,019**	**171,640**	**645,379**	**10,845**	17,285	**39.0**	38.0
Telephony service customers	**556,425**	**78,630**	**477,795**	**6,311**	24,442	**28.9**	27.2

(1) As a percentage of homes passed.

Canada

Fiscal 2013 first-quarter PSU net additions were lower than in the comparable period of the prior year mainly as a result of service category maturity, competitive offers and tightening of our credit controls and processes. The net customer losses for Television service customers stood at 2,076 compared to 4,452 net additions for the same period of the prior year. Television service customer net losses are mainly due to the promotional offers of competitors for the video service combined with the tightening of customer credit controls. Fiscal 2013 first-quarter HSI service customers grew by 10,845 compared to 17,285 in the first quarter of the prior year, and the number of net additions to the Telephony service stood at 6,311 customers compared to 24,442 customers for the same period of the prior year. HSI and Telephony net additions continue to stem from the enhancement of the product offering, the impact of the bundled offer (Cogeco Complete Connection) of Television, HSI and Telephony services, and promotional activities.

OPERATING RESULTS

Quarters ended November 30, *(in thousands of dollars, except percentages)*	**2012** **$**	2011 $	Change %
Revenue	**327,911**	315,424	4.0
Operating expenses	**174,204**	176,459	(1.3)
Management fees – COGECO Inc.	**6,581**	7,142	(7.9)
Operating income before depreciation and amortization	**147,216**	131,823	11.6
Operating margin	**44.9%**	41.8%	

REVENUE

Fiscal 2013 first-quarter revenue increased by $12.5 million, or 4%, to reach $327.9 million, when compared to the same period last year, primarily by rate increases implemented in June and July 2012 and PSU growth.

OPERATING EXPENSES AND MANAGEMENT FEES

For the first quarter of fiscal 2013, operating expenses decreased by $2.3 million, to reach $174.2 million, a decrease of 1.3% compared to prior year. The decrease in operating expenses is mainly attributable to deployment and support costs incurred in fiscal 2012 related to the migration of Television service customers from analogue to digital, partly offset by PSU growth.

Management fees paid to COGECO Inc. amounted to $6.6 million, 7.9% lower when compared to $7.1 million in fiscal 2012. Management fees have decreased due to the sale of Cabovisão on February 29, 2012.

OPERATING INCOME BEFORE DEPRECIATION AND AMORTIZATION AND OPERATING MARGIN

Fiscal 2013 first-quarter operating income before depreciation and amortization increased by $15.3 million, or 11.6%, to reach $147.1 million as a result of revenue growth and lower operating expenses. Cogeco Cable's first-quarter operating margin increased to 44.9% from 41.8% in the comparable period of the prior year.

FISCAL 2013 FINANCIAL GUIDELINES

As a result of revised projections in the Cable segment described below, the Corporation revised its consolidated projections for the 2013 fiscal year. Revenue is now expected to reach $1.730 billion, an increase of $240 million when compared to the November 1, 2012 projections. Operating income before depreciation and amortization should increase from $630 million to $750 million and financial expense should increase from $69 million to $102 million. Acquisitions of property, plant and equipment, intangible and other assets should increase by approximately $24 million and free cash flow should reach $175 million, an increase of $60 million from November 1, 2012 projections. Profit for the year attributable to the owners of the Corporation should reach $75 million compared to $65 million.

(in millions of dollars)	**Revised projections January 14, 2013 Fiscal 2013** **$**	Original projections November 1, 2012 Fiscal 2013 $
Financial guidelines		
Revenue	**1,730**	1,490
Operating income before depreciation and amortization	**750**	630
Financial expense	**101**	69
Current income tax expense	**94**	96
Profit for the year	**227**	195
Profit for the year attributable to owners of the Corporation	**75**	65
Acquisitions of property, plant and equipment, intangible and other assets	**373**	350
Free cash flow[(1)]	**175**	115

(1) Free cash flow is calculated as operating income before depreciation and amortization less integration, restructuring and acquisition costs, financial expense, current income tax expense and acquisitions of property, plant and equipment, intangible and other assets.

CABLE SEGMENT

Giving effect to the recent acquisition of ABB on November 30, 2012, Cogeco Cable revised its financial guidelines for the 2013 fiscal year issued on November 1, 2012 to include a nine-month period of ABB's financial projections. Projections for the Enterprise services were maintained as initially projected. In the Cable services segment in Canada, guidelines remained essentially the same, except for revenue and acquisitions of property, plant and equipment which should be lower than originally expected due to lower PSU growth as a result of current uncertain economic environment, the service category maturity and competitive offers. Nonetheless, management expects revenue to reach $1.590 billion, representing a growth of $240 million, or 17.8%, when compared to those issued on November 1, 2012. PSU progression should reduce from 50,000 to 35,000, including ABB nine-month operations. Operating income before depreciation and amortization should increase by $121 million to reach $735 million reflecting the ABB acquisition and the cost reduction initiatives implemented in Canada during the current fiscal year and, consequently operating margin should increase from 45.5% to 46.2%. Depreciation and amortization of property, plant and equipment and intangible assets should increase from $290 million to $330 million and acquisition of property, plant and equipment, intangible and other assets should increase by $20 million to take into consideration the ABB nine-month operations, partly offset by the reduction in the Cable services segment in Canada. Financial expense should amount to $96 million, an increase of $32 million, as a result of the cost of financing related to the ABB acquisition. Fiscal 2013 free cash flow is expected to amount to $170 million, an increase of $65 million, or 61.9%, when compared to the free cash flow projection issued on November 1, 2012, stemming primarily from the nine-month operations of ABB combined with the reduction in acquisitions of property, plant and equipment, intangible and other assets explained above. Profit for the year is expected to amount to $225 million, $35 million higher than the November 1, 2012 projections, mainly as a result of the ABB's expected financial results for the nine-month operations.

Fiscal 2013 revised financial guidelines are as follows:

(in millions of dollars, except net customer additions and operating margin)	**Revised projections January 14, 2013 Fiscal 2013** **$**	Original projections November 1, 2012 Fiscal 2013 $
Financial guidelines		
Revenue	**1,590**	1,350
Operating income before depreciation and amortization	**735**	614
Operating margin	**46.2%**	45.5%
Depreciation and amortization	**330**	290
Financial expense	**96**	64
Current income tax expense	**92**	95
Profit for the year	**225**	190
Acquisitions of property, plant and equipment, intangible and other assets	**370**	350
Free cash flow[(1)]	**170**	105
Net customer addition guidelines		
PSU growth	**35,000**	50,000

(1) Free cash flow is calculated as operating income before depreciation and amortization less integration, restructuring and acquisition costs, financial expense, current income tax expense and acquisitions of property, plant and equipment, intangible and other assets.

CONTROLS AND PROCEDURES

The President and Chief Executive Officer ("CEO") and the Senior Vice President and Chief Financial Officer ("CFO"), together with Management, are responsible for establishing and maintaining adequate disclosure controls and procedures and internal controls over financial reporting, as defined in National Instrument 52-109. COGECO's internal control framework is based on the criteria published in the report *Internal Control-Integrated Framework* issued by the *Committee of Sponsoring Organizations of the Treadway Commission* and is designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS.

The CEO and CFO, supported by Management, evaluated the design of the Corporation's disclosure controls and procedures and internal controls over financial reporting as of November 30, 2012, and have concluded that they were adequate. Furthermore, no significant changes to the internal controls over financial reporting occurred during the quarter ended November 30, 2012.

UNCERTAINTIES AND MAIN RISK FACTORS

There has been no significant change in the uncertainties and main risk factors faced by the Corporation since August 31, 2012, except as mentioned below. A detailed description of the uncertainties and main risk factors faced by COGECO can be found in the 2012 Annual Report.

On November 19, 2012, Astral Media Inc. ("Astral") and BCE Inc. ("Bell") have amended their Arrangement Agreement and submitted a new proposal to the Canadian Radio-television and Telecommunications Commission ("CRTC") for approval of Bell's acquisition of Montréal-based Astral. Bell also announced that it has formally withdrawn its request to the federal Cabinet for a policy direction to the CRTC. The details of the new application aren't public yet and a public hearing is expected to be scheduled in spring of 2013. The closing date of the transaction has been extended to June 1, 2013 of which Astral and Bell have a further right to postpone the closing date to July 31, 2013. Cogeco Cable considers that Bell already holds excessive market power in programming and distribution on the various electronic platforms across Canada and that it has the opportunity to abuse its dominant position — as well as an economic incentive to do so — despite the existing regulatory framework on a vertical integration. Its current status as Canada's largest communications firm is reason enough to prevent it from further increasing its dominant position to the detriment of competition and of the best interests of Canadian consumers.

FUTURE ACCOUNTING DEVELOPMENTS IN CANADA

A number of new standards, interpretations and amendments to existing standards were issued by the International Accounting Standard Board ("IASB") that are mandatory but not yet effective for the period ended November 30, 2012 and have not been applied in preparing the condensed interim consolidated financial statements. These standards are described under "Future accounting developments in Canada" in the Corporation's 2012 annual MD&A, available at <www.sedar.com> and <www.cogeco.ca>.

CHANGES IN CRITICAL ACCOUNTING POLICIES AND ESTIMATES

There has been no significant change in COGECO's accounting policies, estimates and future accounting pronouncements since August 31, 2012. A description of the Corporation's policies and estimates can be found in the 2012 Annual Report, available at <www.sedar.com> and <www.cogeco.ca>.

NON-IFRS FINANCIAL MEASURES

This section describes non-IFRS financial measures used by COGECO throughout this MD&A. It also provides reconciliations between these non-IFRS measures and the most comparable IFRS financial measures. These financial measures do not have standard definitions prescribed by IFRS and therefore, may not be comparable to similar measures presented by other companies. These measures include "cash flow from operations", "free cash flow", "operating income before depreciation and amortization" and "operating margin".

CASH FLOW FROM OPERATIONS AND FREE CASH FLOW

Cash flow from operations is used by COGECO's management and investors to evaluate cash flows generated by operating activities, excluding the impact of changes in non-cash operating activities, amortization of deferred transaction costs and discounts on long-term debt, income taxes paid, current income tax expense, financial expense paid and financial expense. This allows the Corporation to isolate the cash flows from operating activities from the impact of cash management decisions. Cash flow from operations is subsequently used in calculating the non-IFRS measure, "free cash flow". Free cash flow is used, by COGECO's management and investors, to measure its ability to repay debt, distribute capital to its shareholders and finance its growth.

The most comparable IFRS measure is cash flow from operating activities. Cash flow from operations is calculated as follows:

	Quarters ended November 30,	
	2012	2011
(in thousands of dollars)	**$**	$
Cash flow from operating activities	**(6,005)**	9,570
Changes in non-cash operating activities	**87,508**	74,686
Amortization of deferred transaction costs and discounts on long-term debt	**856**	762
Income taxes paid	**44,248**	37,984
Current income tax expense	**(26,112)**	(21,319)
Financial expense paid	**18,309**	20,834
Financial expense	**(17,014)**	(17,778)
Cash flow from operations	**101,790**	104,739

Free cash flow is calculated as follows:

	Quarters ended November 30, **2012**	2011
(in thousands of dollars)	**$**	$
Cash flow from operations	**101,790**	104,739
Acquisition of property, plant and equipment	**(78,514)**	(74,460)
Acquisition of intangible and other assets	**(4,641)**	(3,944)
Free cash flow	**18,635**	26,335

OPERATING INCOME BEFORE DEPRECIATION AND AMORTIZATION

Operating income before depreciation and amortization is used by COGECO's management and investors to assess the Corporation's ability to seize growth opportunities in a cost effective manner, to finance its ongoing operations and to service its debt. Operating income before depreciation and amortization is a proxy for cash flows from operations excluding the impact of the capital structure chosen, and is one of the key metrics used by the financial community to value the business and its financial strength.

The most comparable IFRS financial measure is operating income. Operating income before depreciation and amortization and operating margin are calculated as follows:

	Quarters ended November 30, **2012**	2011
(in thousands of dollars, except percentages)	**$**	$
Operating income	**83,277**	74,642
Depreciation and amortization	**66,041**	65,619
Integration, restructuring and acquisitions costs	**7,262**	–
Operating income before depreciation and amortization	**156,580**	140,261

SUPPLEMENTARY QUARTERLY FINANCIAL INFORMATION

Quarters ended *(in thousands of dollars, except percentages and per share data)*	November 30,		August 31,		May 31,		February 29,	February 28,
	2012	2011	2012	2011	2012	2011	2012	2011
	$	$	$	$	$	$	$	$
Revenue	**366,608**	346,023	356,685	331,045	358,032	330,258	345,613	307,532
Operating income before depreciation and amortization	**156,580**	140,261	163,617	152,434	158,446	142,025	144,518	132,140
Operating income	**83,277**	74,642	95,943	101,304	95,473	90,242	58,931	68,597
Income taxes	**19,168**	12,340	33,625	21,804	22,278	19,252	13,372	12,465
Profit for the period from continuing operations	**47,095**	44,524	44,900	63,870	55,373	54,371	29,449	31,656
Profit (loss) for the period from discontinued operations	**–**	3,399	–	6,219	–	(233,573)	52,047	(9,223)
Profit (loss) for the period	**47,095**	47,923	44,900	70,089	55,373	(179,202)	81,496	22,433
Profit (loss) for the period attributable to owners of the Corporation	**18,487**	18,770	13,889	23,317	19,303	(56,303)	25,089	634
Cash flow from operating activities	**(6,005)**	9,570	203,193	217,792	109,546	141,106	126,455	90,891
Cash flow from operations	**101,790**	104,739	119,612	148,228	117,606	129,327	105,153	103,309
Acquisitions of property, plant and equipment, intangible and other assets	**83,155**	78,404	124,638	122,441	88,141	63,807	87,186	62,873
Free cash flow	**18,635**	26,335	(5,026)	25,787	29,465	65,520	17,967	40,436
Earnings (loss) per share[(1)]								
From continuing and discontinued operations								
Basic	**1.11**	1.12	0.83	1.39	1.15	(3.36)	1.50	0.04
Diluted	**1.10**	1.11	0.83	1.39	1.15	(3.36)	1.49	0.04
From continuing operations								
Basic	**1.11**	1.06	0.83	1.27	1.15	1.13	0.50	0.22
Diluted	**1.10**	1.05	0.83	1.27	1.15	1.13	0.50	0.21
From discontinued operations								
Basic	**–**	0.07	–	0.12	–	(4.49)	1.00	(0.18)
Diluted	**–**	0.06	–	0.12	–	(4.49)	0.99	(0.18)

(1) Per multiple and subordinate voting share.

SEASONAL VARIATIONS

Cogeco Cable's operating results are not generally subject to material seasonal fluctuations except as follows. The customer growth in the Television service customers and HSI service are generally lower in the second half of the fiscal year as a result of a decrease in economic activity due to the beginning of the vacation period, the end of the television seasons, and students leaving their campuses at the end of the school year. Cogeco Cable offers its services in several university and college towns such as Kingston, Windsor, St.Catharines, Hamilton, Peterborough, Trois-Rivières and Rimouski in Canada.

ADDITIONAL INFORMATION

This MD&A was prepared on January 14, 2013. Additional information relating to the Corporation, including its Annual Information Form, is available on the SEDAR website at www.sedar.com.

/s/ Jan Peeters
Jan Peeters
Chairman of the Board

/s/ Louis Audet
Louis Audet
President and Chief Executive Officer

COGECO Inc.
Montréal, Québec
January 14, 2013



CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

Three months ended November 30, 2012

NOTE TO READER

These condensed interim consolidated financial statements have been refiled to include an interim consolidated statement of changes in shareholders' equity for the three-month period ended November 30, 2011, as required under subsection 4.3(2)(b) of National Instrument 51-102 *Continuous Disclosure Obligations* and under paragraph 20(c) of International Accounting Standard 34 *Interim Financial Reporting.* There are no other changes to the previously reported condensed interim consolidated financial statements.

COGECO INC.
INTERIM CONSOLIDATED STATEMENTS OF PROFIT OR LOSS
(unaudited)

(In thousands of Canadian dollars, except per share data)	Three months ended November 30, **2012** **$**	2011 $
Revenue	**366,608**	346,023
Operating expenses (note 4)	**210,028**	205,762
Integration, restructuring and acquisition costs (note 2)	**7,262**	–
Depreciation and amortization (note 5)	**66,041**	65,619
Operating income	**83,277**	74,642
Financial expense (note 6)	**17,014**	17,778
Profit before income taxes	**66,263**	56,864
Income taxes (note 7)	**19,168**	12,340
Profit for the period from continuing operations	**47,095**	44,524
Profit for the period from discontinued operations (note 14)	**–**	3,399
Profit for the period	**47,095**	47,923
Profit for the period attributable to:		
Owners of the Corporation	**18,487**	18,770
Non-controlling interest	**28,608**	29,153
	47,095	47,923
Earnings per share (note 8)		
Basic		
Profit for the period from continuing operations	**1.11**	1.06
Profit for the period from discontinued operations	**–**	0.07
Profit for the period	**1.11**	1.12
Diluted		
Profit for the period from continuing operations	**1.10**	1.05
Profit for the period from discontinued operations	**–**	0.06
Profit for the period	**1.10**	1.11

COGECO INC.
INTERIM CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
(unaudited)

	Three months ended November 30,	
	2012	2011
(In thousands of Canadian dollars)	**$**	$
Profit for the period	**47,095**	47,923
Other comprehensive loss		
Cash flow hedging adjustments		
Net change in fair value of hedging derivative financial instruments	**1,055**	7,044
Net change in fair value of hedging derivative financial instruments reclassified to financial expense	**(1,501)**	(7,771)
Income tax expense on cash flow hedging adjustments	**(52)**	(245)
	(498)	(972)
Foreign currency translation adjustments		
Net foreign currency translation differences on a net investment in foreign operations	**–**	(272)
Defined benefit pension plans actuarial adjustments		
Net change in defined benefit pension plans actuarial adjustments	**(1,292)**	(1,826)
Income tax recovery on defined benefit pension plans actuarial adjustments	**348**	491
	(944)	(1,335)
Other comprehensive loss for the period	**(1,442)**	(2,579)
Comprehensive income for the period	**45,653**	45,344
Comprehensive income for the period attributable to:		
Owners of the Corporation	**17,549**	17,034
Non-controlling interest	**28,104**	28,310
	45,653	45,344

COGECO INC.
INTERIM CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY
(unaudited)

	Equity attributable to owners of the Corporation					
(In thousands of Canadian dollars)	Share capital $ *(note 10)*	Share-based compensation $	Accumulated other comprehensive income $	Retained earnings $	Equity attributable to non-controlling interest $	Total shareholders' equity $
Balance at August 31, 2011	119,318	3,912	7,290	212,005	701,155	1,043,680
Profit for the period	–	–	–	18,770	29,153	47,923
Other comprehensive loss for the period	–	–	(401)	(1,335)	(843)	(2,579)
Comprehensive income for the period	–	–	(401)	17,435	28,310	45,344
Share-based compensation	–	438	–	–	391	829
Issuance of subordinate voting shares by a subsidiary to non-controlling interest	–	(121)	–	–	1,416	1,295
Dividends on multiple voting shares	–	–	–	(332)	–	(332)
Dividends on subordinate voting shares	–	–	–	(2,684)	(8,244)	(10,928)
Effect of changes in ownership of a subsidiary on non-controlling interest	–	–	–	109	(109)	–
Acquisition of subordinate voting shares held in trust under the Incentive Share Unit Plan	(1,710)	–	–	–	–	(1,710)
Distribution to employees of subordinate voting shares held in trust under the Incentive Share Unit Plan	325	(442)	–	117	–	–
Acquisition by a subsidiary from non-controlling interests of subordinate voting shares held in trust under the Incentive Share Unit Plan	–	–	–	–	(2,855)	(2,855)
Total contributions by and distributions to shareholders	(1,385)	(125)	–	(2,790)	(9,401)	(13,701)
Balance at November 30, 2011	117,933	3,787	6,889	226,650	720,064	1,075,323
Balance at August 31, 2012	**117,936**	**5,338**	**1,036**	**273,489**	**806,606**	**1,204,405**
Profit for the period	**–**	**–**	**–**	**18,487**	**28,608**	**47,095**
Other comprehensive loss for the period	**–**	**–**	**(160)**	**(778)**	**(504)**	**(1,442)**
Comprehensive income for the period	**–**	**–**	**(160)**	**17,709**	**28,104**	**45,653**
Share-based compensation	–	**550**	–	–	**473**	**1,023**
Issuance of subordinate voting shares by a subsidiary to non-controlling interest	–	**(19)**	–	–	**192**	**173**
Dividends on multiple voting shares	–	–	–	**(350)**	–	**(350)**
Dividends on subordinate voting shares	–	–	–	**(2,848)**	**(8,583)**	**(11,431)**
Acquisition of subordinate voting shares held in trust under the Incentive Share Unit Plan	**(1,191)**	–	–	–	–	**(1,191)**
Distribution to employees of subordinate voting shares held in trust under the Incentive Share Unit Plan	**1,034**	**(1,041)**	–	**7**	–	–
Acquisition by a subsidiary from non-controlling interest of subordinate voting shares held in trust under the Incentive Share Unit Plan	–	–	–	–	**(2,222)**	**(2,222)**
Distribution by a subsidiary to employees of subordinate voting shares held in trust under the Incentive Share Unit Plan	–	**(435)**	–	**6**	**429**	–
Total contributions by and distributions to shareholders	**(157)**	**(945)**	–	**(3,185)**	**(9,711)**	**(13,998)**
Balance at November 30, 2012	**117,779**	**4,393**	**876**	**288,013**	**824,999**	**1,236,060**

COGECO INC.
INTERIM CONSOLIDATED STATEMENTS OF FINANCIAL POSITION
(unaudited)

(In thousands of Canadian dollars)	**November 30, 2012** **$**	August 31, 2012 $
Assets		
Current		
Cash and cash equivalents (note 11 b))	**9,278**	215,523
Trade and other receivables (note 13 a))	**110,715**	98,627
Income taxes receivable	**12,990**	13,614
Prepaid expenses and other	**14,073**	12,920
	147,056	340,684
Non-current		
Other assets	**7,382**	7,133
Property, plant and equipment	**1,565,872**	1,343,904
Intangible assets	**1,895,817**	1,133,816
Goodwill	**851,888**	249,198
Deferred tax assets	**63,136**	29,184
	4,531,151	3,103,919
Liabilities and Shareholders' equity		
Liabilities		
Current		
Bank indebtedness	**25,958**	741
Trade and other payables	**187,042**	248,822
Provisions	**9,897**	10,567
Income tax liabilities	**23,148**	41,908
Deferred and prepaid revenue	**50,820**	42,920
Balance due on business acquisitions, bank prime rate plus 1% and payable in February and June 2013	**13,400**	13,400
Current portion of long-term debt (note 9)	**4,762**	855
	315,027	359,213
Non-current		
Long-term debt (note 9)	**2,370,189**	1,144,814
Derivative financial instruments	**10,613**	11,668
Deferred and prepaid revenue and other liabilities	**18,679**	17,891
Pension plan liabilities and accrued employee benefits	**26,600**	32,975
Deferred tax liabilities	**553,983**	332,953
	3,295,091	1,899,514
Shareholders' equity		
Equity attributable to owners		
Share capital (note 10)	**117,779**	117,936
Share-based compensation reserve	**4,393**	5,338
Accumulated other comprehensive income	**876**	1,036
Retained earnings	**288,013**	273,489
	411,061	397,799
Non-controlling interest	**824,999**	806,606
	1,236,060	1,204,405
	4,531,151	3,103,919

COGECO INC.
INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS
(unaudited)

(In thousands of Canadian dollars)	Three months ended November 30, 2012 **$**	2011 $
Cash flow from operating activities		
Profit for the period from continuing operations	**47,095**	44,524
Adjustments for:		
Depreciation and amortization (note 5)	**66,041**	65,619
Income taxes (note 7)	**19,168**	12,340
Financial expense (note 6)	**17,014**	17,778
Share-based compensation (note 10)	**1,221**	1,014
Loss on disposals and write-offs of property, plant and equipment	**1,386**	10
Defined benefit pension plans contributions, net of expense	**(7,865)**	1,789
	144,060	143,074
Changes in non-cash operating activities (note 11 a))	**(87,508)**	(74,686)
Income taxes paid	**(44,248)**	(37,984)
Financial expense paid	**(18,309)**	(20,834)
	(6,005)	9,570
Cash flow from investing activities		
Acquisition of property, plant and equipment	**(78,514)**	(74,460)
Acquisition of intangible and other assets	**(4,641)**	(3,944)
Business acquisition and related adjustments, net of cash and cash equivalents acquired (note 2)	**(1,354,153)**	–
Other	**96**	205
	(1,437,212)	(78,199)
Cash flow from financing activities		
Increase in bank indebtedness	**25,217**	31,688
Net increase (repayments) under the Term Revolving Facilities	**590,236**	(18,767)
Issuance of long-term debt, net of discounts and transaction costs	**637,420**	34,641
Repayments of long-term debt	**(280)**	(614)
Increase in deferred transaction costs	**(600)**	(1,430)
Acquisition of subordinate voting shares held in trust under the Incentive Share Unit Plan	**(1,191)**	(1,710)
Dividends paid on multiple voting shares	**(350)**	(332)
Dividends paid on subordinate voting shares	**(2,848)**	(2,684)
Issuance of subordinate voting shares by a subsidiary to non-controlling interest	**173**	1,295
Acquisition by a subsidiary from non-controlling interest of subordinate voting shares held in trust under the Incentive Share Unit Plan	**(2,222)**	(2,855)
Dividends paid on subordinate voting shares by a subsidiary to non-controlling interest	**(8,583)**	(8,244)
	1,236,972	30,988
Net change in cash and cash equivalents from continuing operations	**(206,245)**	(37,641)
Net change in cash and cash equivalents from discontinued operations (note 14)	**–**	2,360
Cash and cash equivalents, beginning of the period	**215,523**	55,216
Cash and cash equivalents, end of the period	**9,278**	19,935

NATURE OF OPERATIONS

COGECO Inc. (the "Corporation" or the "Parent Corporation") is a Canadian public corporation whose shares are listed on the Toronto Stock Exchange ("TSX"). The Corporation is engaged in Cable Television, High Speed Internet ("HSI"), Telephony, managed information technology and infrastructure, and other telecommunications services to its residential and commercial customers in Canada and in the United States ("USA") through Cogeco Cable Inc., in Radio broadcasting through Cogeco Diffusion Acquisitions Inc. ("Cogeco Diffusion") and operates an advertising representation house in the public transit sector through Métromédia CMR Plus Inc. ("Métromédia").

The Corporation's registered office is located at 5 Place Ville Marie, Suite 1700, Montréal, Québec, H3B 0B3.

1. BASIS OF PREPARATION

These condensed interim consolidated financial statements have been prepared in accordance with International Accounting Standards ("IAS") 34 *Interim Financial Reporting* and do not include all of the information required for full annual financial statements. Certain information and footnote disclosure normally included in annual financial statements were omitted or condensed where such information is not considered material to the understanding of the Corporation's interim financial information. As such, these condensed interim consolidated financial statements should be read in conjunction with the Corporation's 2012 annual consolidated financial statements.

These condensed interim consolidated financial statements have been prepared with the accounting policies the Corporation adopted in its 2012 annual consolidated financial statements. The accounting policies have been applied consistently to all periods presented in the condensed interim consolidated financial statements unless otherwise indicated.

The condensed interim consolidated financial statements have been prepared on a going concern basis using historical cost except for derivative financial instruments and cash-settled share-based payment arrangements, which are measured at fair value.

Financial information is presented in Canadian dollars, which is the functional currency of COGECO Inc.

The results of operations for the interim period are not necessarily indicative of the results of operations for the full year. The Corporation does not expect seasonality to be a material factor in quarterly results except that the customer growth in the Cable Television and HSI service are generally lower in the second half of the fiscal year as a result of a decrease in economic activity due to the beginning of the vacation period, the end of the television season, and students leaving their campuses at the end of the school year.

The condensed interim consolidated financial statements were approved by the Board of Directors of COGECO Inc. at its meeting held on January 14, 2013.

2. BUSINESS ACQUISITION

On November 30, 2012, the Corporation's subsidiary, Cogeco Cable Inc., completed the acquisition of all the outstanding shares of Atlantic Broadband ("ABB") an independent cable system operator formed in 2003 and serving about 495,000 primary service units and providing Analogue and Digital Television, as well as HSI and Telephony services. The acquisition is an attractive entry point into the US market, providing a significant increase in Primary Service Units base with further growth potential, a high quality network infrastructure and the ability for the Corporation's management to leverage its core knowledge and operational experience. The transaction valued at US$1.36 billion was financed through a combination of cash on hand, a draw-down on the existing Term Revolving Facility of approximately US$588 million and US$660 million of borrowings under a new committed non-recourse debt financing at ABB. Ranked the 12th-largest cable television system operator in the United States, ABB operates cable systems in Western Pennsylvania, Southern Florida, Maryland, Delaware and South Carolina.

The acquisition was accounted for using the purchase method. The preliminary allocation of the purchase price of the acquisition, pending the completion of the valuation of the net assets acquired, is as follows:

	$
Consideration	
Paid	
Purchase of shares	**337,779**
Repayment of secured debt	**1,021,854**
	1,359,633
Net assets acquired	
Cash and cash equivalents	**5,480**
Trade and other receivables	**9,569**
Prepaid expenses and other	**1,370**
Property, plant and equipment	**205,353**
Intangible assets	**763,084**
Goodwill	**602,690**
Deferred tax assets	**33,835**
Trade and other payables assumed	**(27,620)**
Provisions	**(721)**
Deferred and prepaid revenue and other liabilities assumed	**(5,254)**
Deferred tax liabilities	**(228,153)**
	1,359,633

The amount of goodwill, none of which is expected to be deductible for tax purposes, is mainly attributable to revenue and operating income before depreciation and amortization growth, future market development related to the entry of Cogeco Cable Inc. in the USA market, expected benefit from the future utilization of tax losses carryforwards and to the strength of ABB assembled workforce.

In connection with this acquisition, the Corporation's subsidiary, Cogeco Cable Inc., incurred acquisition-related costs of $9 million of which $7.3 million have been recognized in the current period as "Integration, restructuring and acquisition costs" in the Corporation's consolidated statements of profit or loss.

Management is currently working on preparing the pro forma information required pursuant to IFRS 3 with regards to this acquisition. However, due to the very recent conclusion of the acquisition and complexities involved in the preparation of the financial information, among other things, the conversion of the financial information from United States Generally Accepted Accounting Principles to IFRS, it is impractical to prepare the financial information at this time and accordingly, such information has not been presented in these financial statements. The required information will be presented in the condensed interim consolidated financial statements for the three and six-month periods ending on February 28, 2013.

3. OPERATING SEGMENTS

The Corporation's profit for the year are reported in two operating segments: Cable and other.

The Cable segment provides a wide range of Analogue and Digital Television, HSI and Telephony services primarily to residential customers. It also provides business solutions, including data networking, Ethernet, hosting, HSI access and Voice over Internet Protocol ("VoIP") services, to small and medium sized businesses. The segment also provides data centre, managed IT and connectivity services for medium and large enterprises and public sector customers, and high-performance Ethernet broadband connectivity services to carriers. This segment's offerings includes the provision of physical space and power within its high security data centres and a new suite of managed IT and infrastructure services as well as a full suite of connectivity services provisioned over its wholly-owned optical networks.

The Other segment is comprised of radio, advertising representation house in the public transit sector, head office activities as well as inter-segment eliminations.

The activities of the Cable segment are carried out in Canada and in the USA and the activities of Other segment are carried out in Canada.

The Corporation assesses the performance of each segment based on segment profit or loss. Transactions between segments are measured at exchange amounts between the parties.

The principal financial information per operating segment is presented in the table below:

	Three months ended November 30, 2012		
	Cable	Other	Consolidated
	$	$	$
Revenue	**327,911**	**38,697**	**366,608**
Operating expenses	**174,204**	**35,824**	**210,028**
Management fees – COGECO Inc.	**6,581**	**(6,581)**	**–**
Integration, restructuring and acquisition costs	**7,300**	**(38)**	**7,262**
Depreciation and amortization	**64,666**	**1,375**	**66,041**
Operating income	**75,160**	**8,117**	**83,277**
Financial expense	**15,600**	**1,414**	**17,014**
Income taxes	**17,400**	**1,768**	**19,168**
Profit for the period	**42,160**	**4,935**	**47,095**
Total assets[(1)]	**4,331,597**	**199,554**	**4,531,151**
Property, plant and equipment[(1)]	**1,544,806**	**21,066**	**1,565,872**
Intangible assets[(1)]	**1,802,295**	**93,522**	**1,895,817**
Goodwill[(1)]	**813,132**	**38,756**	**851,888**
Acquisition of property, plant and equipment	**78,192**	**322**	**78,514**
Acquisition of intangible and other assets	**4,641**	**–**	**4,641**

(1) At November 30, 2012.

The following table sets out certain geographic market information based on clients' locations for the Cable segment at November 30, 2012:

	Canada	USA	Total
	$	$	$
Property, plant and equipment	**1,339,453**	**205,353**	**1,544,806**
Intangible assets	**1,039,211**	**763,084**	**1,802,295**
Goodwill	**210,442**	**602,690**	**813,132**

	Three months ended November 30, 2011		
	Cable	Other	Consolidated
	$	$	$
Revenue	315,424	30,599	346,023
Operating expenses	176,459	29,303	205,762
Management fees – COGECO Inc.	7,142	(7,142)	–
Depreciation and amortization	64,824	795	65,619
Operating income	66,999	7,643	74,642
Financial expense	16,829	949	17,778
Income taxes	10,603	1,737	12,340
Profit for the period from continuing operations	39,567	4,957	44,524
Profit for the period from discontinued operations	3,399	–	3,399
Profit for the period	42,966	4,957	47,923
Total assets[(1)]	2,908,079	195,840	3,103,919
Property, plant and equipment[(1)]	1,322,093	21,811	1,343,904
Intangible assets[(1)]	1,039,982	93,834	1,133,816
Goodwill[(1)]	210,442	38,756	249,198
Acquisition of property, plant and equipment	73,339	1,121	74,460
Acquisition of intangible assets	3,944	–	3,944

(1) At August 31, 2012.

4. OPERATING EXPENSES

	Three months ended November 30,	
	2012	2011
	$	$
Salaries, employee benefits and outsource services	**70,426**	70,661
Service delivery costs[(1)]	**101,240**	95,139
Customer related costs[(2)]	**16,031**	18,156
Other external purchases[(3)]	**22,331**	21,806
	210,028	205,762

(1) Include cost of equipment sold, content and programming costs, payment to other carriers and network costs.
(2) Include advertising and marketing expenses, selling costs, billing expenses, bad debts and collection expenses.
(3) Include building expenses, professional service fees, Canadian Radio-television and Telecommunications Commission (“CRTC”) fees and other administrative expenses.

5. DEPRECIATION AND AMORTIZATION

	Three months ended November 30,	
	2012	2011
	$	$
Property, plant and equipment	**60,417**	60,625
Intangible assets	**5,624**	4,994
	66,041	65,619

6. FINANCIAL EXPENSE

	Three months ended November 30,	
	2012	2011
	$	$
Interest on long-term debt	**17,212**	14,894
Net foreign exchange losses	**17**	1,532
Amortization of deferred transaction costs	**451**	475
Capitalized borrowing costs	**(841)**	(372)
Other	**175**	1,249
	17,014	17,778

7. INCOME TAXES

	Three months ended November 30,	
	2012	2011
	$	$
Current	**26,112**	21,319
Deferred	**(6,944)**	(8,979)
	19,168	12,340

The following table provides the reconciliation between income tax expense at the Canadian statutory federal and provincial income tax rates and the consolidated income tax expense:

	Three months ended November 30,	
	2012	2011
	$	$
Profit before income taxes	**66,263**	56,864
Combined income tax rate	**26.41%**	27.03%
Income tax expense at combined income tax rate	**17,500**	15,370
Adjustment for losses or profit subject to lower or higher tax rates	**(398)**	258
Decrease in income taxes from changes in tax legislation on partnership income	**–**	(3,450)
Income taxes arising from non-deductible expenses	**2,110**	56
Other	**(44)**	106
Income tax expense at effective income tax rate	**19,168**	12,340

8. EARNINGS PER SHARE

The following table provides the reconciliation between basic and diluted earnings per share:

	Three months ended November 30,	
	2012	2011
	$	$
Profit for the period from continuing operations attributable to owners of the Corporation	**18,487**	17,677
Profit for the period from discontinued operations attributable to owners of the Corporation	**–**	1,093
Profit for the period attributable to owners of the Corporation	**18,487**	18,770
Weighted average number of multiple and subordinate voting shares outstanding	**16,726,965**	16,737,638
Effect of dilutive incentive share units	**109,286**	102,704
Weighted average number of diluted multiple and subordinate voting shares outstanding	**16,836,251**	16,840,342
Earnings per share		
Basic		
Profit for the period from continuing operations	**1.11**	1.06
Profit for the period from discontinued operations	**–**	0.07
Profit for the period	**1.11**	1.12
Diluted		
Profit for the period from continuing operations	**1.10**	1.05
Profit for the period from discontinued operations	**–**	0.06
Profit for the period	**1.10**	1.11

9. LONG-TERM DEBT

	Maturity	Interest rate	**November 30, 2012**	August 31, 2012
		%	**$**	$
Parent Corporation				
Term Revolving Facility				
Revolving loans	February 2017[1]	3.10[2]	**79,902**	73,848
Unsecured Notes	November 2021	6.50	**34,680**	34,671
Finance lease	January 2017	3.23	**111**	118
Subsidiaries				
Term Revolving Facility				
Revolving loans – US$588 million	November 2017[3]	1.66[2]	**584,237**	–
Senior Secured Notes				
Series A – US$190 million	October 2015	7.00[4]	**187,820**	186,244
Series B	October 2018	7.60	**54,631**	54,619
Senior Secured Debentures Series 1	June 2014	5.95	**298,863**	298,694
Senior Secured Debentures Series 2	November 2020	5.15	**198,573**	198,539
Senior Secured Debentures Series 3	February 2022	4.93	**198,295**	198,249
Senior Unsecured Debenture	March 2018	5.94	**99,855**	99,850
First Lien Credit Facilities[5]				
Term Loan A Facility – US$240 million	November 2017	3.21	**231,789**	–
Term Loan B Facility– US$420 million	November 2019	4.50	**405,631**	–
Finance leases	October 2013	6.73 – 9.93	**564**	837
			2,374,951	1,145,669
Less current portion			**4,762**	855
			2,370,189	1,144,814

(1) On November 30, 2012, the Corporation amended its Term Revolving Facility. Under the term of the amendment, the maturity was extended by an additional year and consequently the Term Revolving Facility will mature on February 1, 2017.

(2) Interest rate on debt at November 30, 2012, including applicable margin.

(3) On October 26, 2012, the Corporation's subsidiary, Cogeco Cable Inc., amended its Term Revolving Facility. Under the term of the amendment, the maturity will be extended by an additional year and consequently the Term Revolving Facility will mature on November 22, 2017.

(4) Cross-currency swaps agreements have resulted in an effective interest rate of 7.24% on the Canadian dollar equivalent of the US denominated debt.

(5) In connection with the acquisition of ABB by the Corporation's subisdiary, Cogeco Cable Inc., on November 30, 2012, Cogeco Cable Inc. concluded, through two of its US subsidiaries, First Lien Credit Facilities totalling US$710 million with a syndicate of banks and other institutional lenders in three tranche for a net proceed of US$641.5 million, net of transaction costs of $US18.5 million. The first tranche a Term Loan A Facility amounting to US$240 million which will mature on November 30, 2017, the second tranche a Term Loan B Facility amounting to US$420 million which will mature on November 30, 2019 and the third tranche a Revolving Credit Facility of US$50 million unused at November 30, 2012, including a swingline of US$15 million, which will mature on November 30, 2017. Interest rates on the First Lien credit facilities are based on LIBOR plus the applicable margin, with a LIBOR floor of 1.00% for the Term Loan B Facility. Starting on December 31, 2013, the Term Loan A Facility is subject to quarterly amortization of 1.25% in the first year, 2.5% in the second year and 3.0% in the third and fourth years. Starting on December 31, 2012, the Term Loan Facility B is subject to quarterly amortization of 0.25% until its maturity date. In addition to the fixed amortization schedule and commencing in the first quarter of fiscal 2015, loans under the credit facilities shall be prepaid according to a Prepayment Percentage of excess cash flow generated during the prior fiscal year defined as follows:

   (i) 50% if the Consolidated First Lien Leverage Ratio is greater than or equal to 4.00 to 1.00;
   (ii) 25% if the Consolidated First Lien Leverage Ratio is greater than or equal to 3.00 to 1.00 but less than 4.00 to 1.00; and
   (iii) 0% if the Consolidated First Lien Leverage Ratio is less than 3.00 to 1.00.

   The First Lien Credit Facilities are non-recourse to the Corporation's subsidiary, Cogeco Cable Inc., and its Canadian subsidiaries and are indirectly secured by a first priority fixed and floating charge on substantially all present and future real and personal property and undertaking of every nature and kind of Cogeco Cable Inc.'s US subsidiaries. The provisions under these facilities provide for restrictions on the operations and activities of Cogeco Cable Inc.'s US subsidiaries. Generally, the most significant restrictions relate to permitted indebtedness and investments, distributions and maintenance of certain financial ratios.

10. SHARE CAPITAL

Authorized

Unlimited number of:

Preferred shares of first and second rank, issuable in series and non-voting, except when specified in the Articles of Incorporation of the Corporation or in the Law.

Multiple voting shares, 20 votes per share.

Subordinate voting shares, 1 vote per share.

Issued and paid

	November 30, 2012	August 31, 2012
	$	$
1,842,860 multiple voting shares	**12**	12
14,989,338 subordinate voting shares	**121,976**	121,976
	121,988	121,988
106,908 subordinate voting shares held in trust under the Incentive Share Unit Plan (112,471 at August 31, 2012)	**(4,209)**	(4,052)
	117,779	117,936

During the first three months of fiscal 2013, subordinate voting shares held in trust under the Incentive Share Unit Plan transactions were as follows:

	Number of shares	**Amount**
		$
Balance at August 31, 2012	**112,471**	**4,052**
Subordinate voting shares acquired	**35,414**	**1,191**
Subordinate voting shares distributed to employees	**(40,977)**	**(1,034)**
Balance at November 30, 2012	**106,908**	**4,209**

Dividends

For the three-month period ended November 30, 2012, a dividend of $0.19 per share was paid to the holders of multiple and subordinate voting shares, totalling $3.2 million, compared to a dividend of $0.18 per share, or $3 million for the period of three months ended November 30, 2011.

Share-based payment plans

The Corporation and its subsidiary, Cogeco Cable Inc., offer for certain executives Stock Option Plans, which are described in the Corporation's annual consolidated financial statements. For the three-month periods ended November 30, 2012 and 2011, no stock options were granted to employees by COGECO Inc. Under the Stock Option Plan of the Corporation, no options were outstanding at November 30, 2012 and August 31, 2012. However, for the three-month period ended November 30, 2012, the Corporation's subsidiary, Cogeco Cable Inc., granted 119,215 stock options (87,400 in 2011) with an exercise price of $38.16 ($48.02 in 2011) of which 69,615 stock options (46,400 in 2011) were granted to COGECO Inc.'s employees. These options vest equally over a period of five years beginning one year after the day such options are granted and are exercisable over ten years. During the three-month period ended November 30, 2012, Cogeco Cable Inc. charged COGECO Inc. an amount of $90,000 ($74,000 in 2011) with respect to the Corporation's options granted to COGECO Inc.'s employees. As a result, a compensation expense of $172,000 ($162,000 in 2011) was recorded for the three-month period ended November 30, 2012.

The weighted average fair value of stock options granted by Cogeco Cable Inc. for the three-month period ended November 30, 2012 was $7.01 ($11.34 in 2011) per option. The weighted average fair value of each option granted was estimated at the grant date for purposes of determining share-based compensation expense using the Black-Scholes option pricing model based on the following assumptions:

	2012	2011
	%	%
Expected dividend yield	**2.66**	1.65
Expected volatility	**26.72**	26.84
Risk-free interest rate	**1.32**	1.76
Expected life (in years)	**5.0**	6.1

Under the Stock Option Plan of Cogeco Cable Inc., the following options were granted by Cogeco Cable Inc. and are outstanding at November 30, 2012:

	Options	**Weighted average exercise price $**
Outstanding at August 31, 2012	**609,686**	**34.80**
Granted	**119,215**	**38.16**
Exercised[(1)]	**(5,927)**	**29.23**
Outstanding at November 30, 2012	**722,974**	**35.40**
Exercisable at November 30, 2012	**464,594**	**32.59**

(1) The weighted average share price for options exercised during the period was $37.92.

The Corporation and its subsidiary, Cogeco Cable Inc., also offers senior executive and designated employee Incentive Share Unit Plans ("ISU Plans"), which are described in the Corporation's annual consolidated financial statements. For the three-month period ended November 30, 2012, 35,414 (34,890 in 2011) and 58,059 (57,943 in 2011) ISUs were granted by the Corporation and its subsidiary, respectively. The Corporation and its subsidiary establish the value of the compensation related to the ISUs granted based on the fair value of the subordinate voting shares at the date of grant and a compensation expense is recognized over the vesting period, which is three years less one day. Two trusts were created for the purpose of purchasing these shares on the stock market in order to protect against stock price fluctuation. The Corporation and its subsidiary instructed the trustees to purchase 35,414 (34,890 in 2011) and 58,059 (57,821 in 2011) subordinate voting shares on the stock market. These shares were purchased for cash consideration aggregating $1,191,000 ($1,710,000 in 2011) and $2,222,000 ($2,855,000 in 2011) and are held in trusts for the participants until they are fully vested. The trusts, considered as special purpose entities, are consolidated in the Corporation's financial statements with the value of the acquired shares presented as subordinate voting shares held in trust under the ISU Plans in reduction of share capital or non-controlling interest. A compensation expense of $851,000 ($667,000 in 2011) was recorded for the three-month period ended November 30, 2012, respectively, related to these plans. During the three-month period ended November 30, 2012, Cogeco Cable Inc. charged COGECO Inc. an amount of $107,000 ($76,000 in 2011) with respect to the ISUs granted to COGECO Inc.'s employees.

Under the ISU Plan of the Corporation, the following ISUs were granted and are outstanding at November 30, 2012:

Outstanding at August 31, 2012	**112,471**
Granted	**35,414**
Distributed to employees	**(40,977)**
Outstanding at November 30, 2012	**106,908**

Under the ISU Plan of Cogeco Cable Inc., the following ISUs were granted and are outstanding at November 30, 2012:

Outstanding at August 31, 2012	**149,802**
Granted	**58,059**
Distributed to employees	**(42,603)**
Outstanding at November 30, 2012	**165,258**

The Corporation and its subsidiary, Cogeco Cable Inc., offer Deferred Share Unit Plans ("DSU Plans") for members of the Board of directors which are described in the Corporation's annual consolidated financial statements. For the three-month period ended November 30, 2012, the Corporation and its subsidiary did not issue any deferred share units to the participants in connection with the DSU Plans. A compensation expense of $198,000 ($185,000 in 2011) was recorded for the three-month period ended November 30, 2012, for the increase in liability related to these plans.

Under the DSU Plan of the Corporation, the following DSUs were issued and are outstanding at November 30, 2012:

Outstanding at August 31, 2012	**29,312**
Dividend equivalents	**174**
Outstanding at November 30, 2012	**29,486**

Under the DSU Plan of Cogeco Cable Inc., the following DSUs were issued and are outstanding at November 30, 2012:

Outstanding at August 31, 2012	**20,491**
Dividend equivalents	**144**
Outstanding at November 30, 2012	**20,635**

11. STATEMENTS OF CASH FLOWS

a) Changes in non-cash operating activities

	Three months ended November 30,	
	2012	2011
	$	$
Trade and other receivables	**(2,519)**	(11,252)
Prepaid expenses and other	**217**	(1,257)
Trade and other payables	**(87,249)**	(66,345)
Provisions	**(1,391)**	4,604
Deferred and prepaid revenue and other liabilities	**3,434**	(436)
	(87,508)	(74,686)

b) Cash and cash equivalents

	November 30, 2012	August 31, 2012
	$	$
Cash	**9,278**	65,574
Cash equivalents[(1)]	**–**	149,949
	9,278	215,523

(1) At August 31, 2012, Banker's acceptances for a total of $149.9 million, bearing interest of 1.10% with maturity dates ranging from September 4, 2012 to September 17, 2012.

12. EMPLOYEE BENEFITS

The Corporation and its Canadian subsidiaries offer their employees contributory defined benefit pension plans, defined contribution pension plans or collective registered retirement savings plans, which are described in the Corporation's annual consolidated financial statements. The total expense related to these plans is as follows:

	Three months ended November 30,	
	2012	2011
	$	$
Contributory defined benefit pension plans	**1,184**	2,073
Defined contribution pension plans and collective registered retirement savings plans	**1,655**	1,386
	2,839	3,459

13. FINANCIAL INSTRUMENTS

a) Financial risk management

Management's objectives are to protect COGECO Inc. and its subsidiaries against material economic exposures and variability of results, and against certain financial risks including credit, liquidity, interest rate and foreign exchange risk.

Credit risk

Credit risk represents the risk of financial loss for the Corporation if a customer or counterparty to a financial asset fails to meet its contractual obligations. The Corporation is exposed to credit risk arising from the derivative financial instruments, cash and cash equivalents and trade accounts receivable, the maximum exposure of which is represented by the carrying amounts reported on the statement of financial position.

Credit risk from derivative financial instruments arises from the possibility that counterparties to the cross-currency swaps may default on their obligations in instances where these agreements have positive fair values for the Corporation. The Corporation reduces this risk by completing transactions with financial institutions that carry a credit rating equal to or superior to its own credit rating. The Corporation assesses the creditworthiness of the counterparties in order to minimize the risk of counterparties default under the agreements. At November 30, 2012, management believes that the credit risk relating to its derivative financial instruments is minimal, since the lowest credit rating of the counterparties to the agreements is "BBB+" by Standard & Poor's rating services ("S&P") and "A (high)" by Dominion Bond Rating Services ("DBRS").

Cash and cash equivalents consist mainly of highly liquid money market short-term investments. The Corporation has deposited the cash and cash equivalents with reputable financial institutions, for which management believes the risk of loss to be remote. At November 30, 2012, management believes that the credit risk relating to its short-term investments is minimal, since the credit rating related to such investments is "AAA" by S&P.

The Corporation is also exposed to credit risk in relation to its trade accounts receivable. To mitigate such risk, the Corporation continuously monitors the financial condition of its customers and reviews the credit history or worthiness of each new large customer. At November 30, 2012 and August 31, 2012, no customer balance represented a significant portion of the Corporation's consolidated trade accounts receivable. The Corporation establishes an allowance for doubtful accounts based on specific credit risk of its customers by examining such factors as the number of overdue days of the customer's balance outstanding as well as the customer's collection history. The Corporation believes that its allowance for doubtful accounts is sufficient to cover the related credit risk. The Corporation has credit policies in place and has established various credit controls, including credit checks, deposits on accounts and advance billing, and has also established procedures to suspend the availability of services when customers have fully utilized approved credit limits or have violated existing payment terms. Since the Corporation has a large and diversified clientele dispersed throughout its market areas in Canada and in the USA, there is no significant concentration of credit risk.

The following table provides further details on the Corporation's accounts receivable balances, net of allowance for doubtful accounts:

	November 30, 2012	August 31, 2012
	$	$
Trade accounts receivable	**104,255**	95,170
Allowance for doubtful accounts	**(4,288)**	(4,156)
	99,967	91,014
Other accounts receivable	**10,748**	7,613
	110,715	98,627

Trade accounts receivable past due is defined as amount outstanding beyond normal credit terms and conditions for the respective customers. A large portion of the Corporation's customers are billed in advance and are required to pay before their services are rendered. The Corporation considers amount outstanding at the due date as trade accounts receivable past due. The following table provides further details on trade accounts receivable past due net of allowance for doubtful accounts at November 30, 2012 and at August 31, 2012:

	November 30, 2012	August 31, 2012
	$	$
Less than 60 days overdue	**29,132**	23,906
60 to 90 days overdue	**3,962**	2,828
More than 90 days overdue	**3,672**	1,745
	36,766	28,479

Liquidity risk

Liquidity risk is the risk that the Corporation will not be able to meet its financial obligations as they become due. The Corporation manages liquidity risk through the management of its capital structure and access to different capital markets. It also manages liquidity risk by continuously monitoring actual and projected cash flows to ensure sufficient liquidity to meet its obligations when due. At November 30, 2012, the available amount of the Corporation's Term Revolving Facilities was $166.2 million. Management believes that the committed Term Revolving Facilities will, until their maturities in February 2017 and November 2017, provide sufficient liquidity to manage its long-term debt maturities and support working capital requirements. The Corporation's subsidiary, Cogeco Cable Inc., also benefits from a Revolving Credit Facility of US$50 million related to its acquisition of ABB, which was unused at November 30, 2012.

The following table summarizes the contractual maturities of the financial liabilities and related capital amounts:

		Contractual cash flows						
	Carrying amount	2013	2014	2015	2016	2017	Thereafter	Total
	$	$	$	$	$	$	$	$
Bank indebtedness	**25,958**	**25,958**	**–**	**–**	**–**	**–**	**–**	**25,958**
Trade and other payables[(1)]	**170,568**	**170,568**	**–**	**–**	**–**	**–**	**–**	**170,568**
Long-term debt[(2)]	**2,374,276**	**3,130**	**313,116**	**25,039**	**220,380**	**112,789**	**1,724,343**	**2,398,797**
Balance due on business acquisitions	**13,400**	**13,400**	**–**	**–**	**–**	**–**	**–**	**13,400**
Other liabilities	**2,945**	**–**	**1,263**	**1,253**	**1,253**	**1,253**	**44**	**5,066**
Derivative financial instruments	**10,613**	**–**	**–**	**–**	**13,091**	**–**	**–**	**13,091**
Finance leases[(3)]	**675**	**595**	**35**	**29**	**29**	**9**	**–**	**697**
	2,598,435	**213,651**	**314,414**	**26,321**	**234,753**	**114,051**	**1,724,387**	**2,627,577**

(1) Excluding accrued interest.
(2) Principal excluding finance leases.
(3) Including interest.

The following table is a summary of interest payable on long-term debt (excluding interest on finance leases) that is due for each of the next five years and thereafter, based on the principal amount and interest rate prevailing on the outstanding debt at November 30, 2012 and their respective maturities:

	2013	2014	2015	2016	2017	Thereafter	Total
	$	$	$	$	$	$	$
Interest payments on long-term debt	**73,434**	**102,438**	**83,965**	**76,391**	**66,542**	**150,839**	**553,609**
Interest receipts on derivative financial instruments	**(6,607)**	**(13,215)**	**(13,215)**	**(6,607)**	**–**	**–**	**(39,644)**
Interest payments on derivative financial instruments	**7,306**	**14,614**	**14,614**	**7,307**	**–**	**–**	**43,841**
	74,133	**103,837**	**85,364**	**77,091**	**66,542**	**150,839**	**557,806**

Interest rate risk

The Corporation is exposed to interest rate risks for both fixed interest rate and floating interest rate instruments. Fluctuations in interest rates will have an effect on the valuation and collection or repayment of these instruments. At November 30, 2012, all of the Corporation's long-term debt was at fixed rate, except for the Corporation's Term Revolving Facilities and Term Loan Facility. The sensitivity of the Corporation's annual financial expense to a variation of 1% in the interest rate applicable to the Term Revolving Facilities and Term Loan Facilities is approximately $9.9 million based on the current debt outstanding at November 30, 2012.

Foreign exchange risk

The Corporation is exposed to foreign exchange risk related to its long-term debt denominated in US dollars. In order to mitigate this risk, the Corporation has established guidelines whereby currency swap agreements can be used to fix the exchange rates applicable to its US dollar denominated long-term debt. All such agreements are exclusively used for hedging purposes. Accordingly, on October 2, 2008, the Corporation's subsidiary, Cogeco Cable Inc., entered into cross-currency swap agreements to set the liability for interest and principal payments on its US$190 million Senior Secured Notes Series A issued on October 1, 2008. These agreements have the effect of converting the US interest coupon rate of 7.00% per annum to an average Canadian dollar interest rate of 7.24% per annum. The exchange rate applicable to the principal portion of the debt has been fixed at $1.0625. The Corporation elected to apply cash flow hedge accounting on these derivative financial instruments.

The Corporation is also exposed to foreign exchange risk on cash and cash equivalents, bank indebtedness and trade and other payables and provisions denominated in US dollars or Euros. The Corporation's exposure to foreign currency risk is as follows:

	November 30, 2012		August 31, 2012	
	US $	**Euro $**	US $	Euro $
Financial assets (liabilities)				
Cash and cash equivalents	**–**	**1,417**	3,630	1,243
Bank Indebtedness	**(153)**	**–**	–	–
Trade and other payables and provisions	**(9,267)**	**(6,213)**	(21,569)	(7,068)
	(9,420)	**(4,796)**	(17,939)	(5,825)

Due to their short-term nature, the risk arising from fluctuations in foreign exchange rates is usually not significant. The impact of a 10% fluctuation in the foreign exchange rates (US dollar and Euro) would change financial expense by approximately $1.4 million.

Furthermore, Cogeco Cable Inc.'s net investment in foreign subsidiaries is exposed to market risk attributable to fluctuations in foreign currency exchange rates, primarily changes in the values of the Canadian dollar versus the US dollar. This risk was mitigated since the major part of the purchase price for ABB was borrowed directly in US dollars. At November 30, 2012, the net investment amounted to US$735.5 million while long-term debt was of US$588 million. The exchange rate used to convert the US dollar currency into Canadian dollars for the balance sheet accounts at November 30, 2012 was $0.9936 per US dollar The impact of a 10% change in the exchange rate of the US dollar into Canadian dollars would change other comprehensive income by approximately $14.7 million.

b) Fair value of financial instruments

Fair value is the amount at which willing parties would accept to exchange a financial instrument based on the current market for instruments with the same risk, principal and remaining maturity. Fair values are estimated at a specific point in time, by discounting expected cash flows at rates for debts of the same remaining maturities and conditions. These estimates are subjective in nature and involve uncertainties and matters of significant judgement, and therefore, cannot be determined with precision. In addition, income taxes and other expenses that would be incurred on disposition of these financial instruments are not reflected in the fair values. As a result, the fair values are not necessarily the net amounts that would be realized if these instruments were settled. The Corporation has determined the fair value of its financial instruments as follows:

a) The carrying amount of cash and cash equivalents, trade and other receivables, bank indebtedness, trade and other payables and balance due on business acquisitions approximates fair value because of the short-term nature of these instruments.

b) Interest rates under the terms of the Corporation's Term Revolving Facilities are based on Bankers' acceptance, LIBOR, EURIBOR, bank prime rate loan or US base rate loan plus applicable margin. Therefore, the carrying value approximates fair value for the Term Revolving Facilities, since the Term Revolving Facilities have conditions similar to those currently available to the Corporation.

c) The fair value of the Senior Secured Debentures Series 1, 2 and 3, Senior Secured Notes Series A and B and Senior Unsecured Debenture are based upon current trading values for similar financial instruments.

d) The fair values of finance leases are not significantly different from their carrying amounts.

The carrying value of all the Corporation's financial instruments approximates fair value, except as otherwise noted in the following table:

	November 30, 2012		August 31, 2012	
	Carrying value	**Fair value**	Carrying value	Fair value
	$	**$**	$	$
Long-term debt	**2,374,951**	**2,489,652**	1,145,669	1,228,324

All financial instruments recognized at fair value on the consolidated statement of financial position must be measured based on the three fair value hierarchy levels, which are as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2: inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices); and
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The Corporation considers that its derivative financial instruments are classified as Level 2 under the fair value hierarchy. The fair value of derivative financial instruments are estimated using valuation models that reflect projected future cash flows over contractual terms of the derivative financial instruments and observable market data, such as interest and currency exchange rate curves.

c) Capital management

The Corporation's objectives in managing capital are to ensure sufficient liquidity to support the capital requirements of its various businesses, including growth opportunities. The Corporation manages its capital structure and makes adjustments in light of general economic conditions, the risk characteristics of the underlying assets and the Corporation's working capital requirements. Management of the capital structure involves the issuance of new debt, the repayment of existing debts using cash generated by operations and the level of distribution to shareholders.

The capital structure of the Corporation is composed of shareholders' equity, cash and cash equivalents, bank indebtedness, long-term debt, balance due on business acquisitions and assets or liabilities related to derivative financial instruments.

The provisions of the Term Revolving Facilities and First Lien Credit Facilities provide for restrictions on the operations and activities of the Corporation. Generally, the most significant restrictions relate to permitted investments and dividends on multiple and subordinate voting shares, as well as the maintenance of certain financial ratios primarily linked to the operating income before depreciation and amortization, financial expense and total indebtedness. At November 30, 2012 and August 31, 2012, the Corporation was in compliance with all of its debt covenants and was not subject to any other externally imposed capital requirements.

The following table summarizes certain of the key ratios used by management to monitor and manage the Corporation's capital structure:

	November 30, 2012	August 31, 2012
Net secured indebtedness[(1)(2)] / operating income before depreciation and amortization[(3)]	**2.6**	1.3
Net indebtedness[(2)(4)] / operating income before depreciation and amortization[(3)]	**2.9**	1.6
Operating income before depreciation and amortization[(3)] / financial expense[(3)]	**9.1**	8.8

(1) Net secured indebtedness is defined as the total of bank indebtedness, principal on long-term debt and obligations under derivative financial instruments, less cash and cash equivalents and principal on Senior Unsecured Debenture and Unsecured Notes.

(2) Excluding ABB's cash and cash equivalents and non-recourse First Lien Credit Facilities at November 30, 2012.

(3) Calculation based on operating income before depreciation and amortization from continuing operations and financial expense for the twelve-month periods ended November 30, 2012 and August 31, 2012.

(4) Net indebtedness is defined as the total of bank indebtedness, principal on long-term debt, balance due on business acquisitions and obligations under derivative financial instruments, less cash and cash equivalents.

14. DISPOSAL OF SUBSIDIARY AND DISCONTINUED OPERATIONS

On February 29, 2012, the Corporation's subsidiary, Cogeco Cable Inc., completed the sale of its Portuguese subsidiary, Cabovisão – Televisão por Cabo, S.A. ("Cabovisão). As a result of the sale and in accordance with *IFRS 5 – Non-Current Assets Held for Sale and Discontinued Operations*, the Corporation reclassified the prior year results and cash flows of Cogeco Cable Inc.'s European operations, up to the date of disposal, as discontinued operations.

The profit or loss of the discontinued operations for the three-month period ended November 30, 2011 were as follows:

	$
Revenue	41,515
Operating expenses	36,767
Depreciation and amortization	1,288
Operating income	3,460
Financial income	111
Profit before income taxes	3,571
Income taxes	172
Profit for the period	3,399

The cash flows of the discontinued operations for the three-month period ended November 30, 2011 were as follows:

	$
Net cash flows from operating activities	6,132
Net cash flows from investing activities	(3,434)
Effect of exchange rate changes on cash and cash equivalents denominated in a foreign currency	(338)
Net increase in cash and cash equivalents	2,360

15. SUBSEQUENT EVENT

On December 21, 2012, the Corporation's subsidiary, Cogeco Cable Inc., announced an agreement to acquire all of the issued and outstanding shares of PEER 1 Network Enterprises Inc. ("PEER 1") by way of takeover bid (the "Offer") valued at approximately $635 million supported by a committed financing from the National Bank of Canada in the amount of $650 million. PEER 1 is one of the world's leading internet infrastructure providers, specializing in managed hosting, dedicated servers, cloud services and collocation. This acquisition combined with Cogeco Cable Inc.'s existing data centre facilities will increase the scale and scope by adding the capability to serve approximately 10,000 additional businesses worldwide through 19 data centres and 21 points-of-presence across North America and Europe. PEER 1's primary network centre and head office are located in Vancouver. The Offer will be subject to usual closing conditions and Cogeco Cable expects the transaction to be completed in the second quarter of fiscal 2013.

CABLE SEGMENT CUSTOMER STATISTICS

	November 30, 2012	August 31, 2012	May 31, 2012	February 29, 2012	November 30, 2011
Primary service units[(1)]	**2,478,887**	1,969,133	1,962,174	1,955,928	1,943,648
CANADA	**1,984,213**	1,969,133	1,962,174	1,955,928	1,943,648
USA	**494,674**	–	–	–	–
Television service customers	**1,105,443**	863,115	868,873	873,326	882,437
CANADA	**861,039**	863,115	868,873	873,326	882,437
Penetration as a percentage of homes passed	**52.1%**	52.4%	52.9%	53.5%	54.2%
USA	**244,404**	–	–	–	–
Penetration as a percentage of homes passed	**47.4%**	–	–	–	–
Digital Television service customers	**922,623**	771,503	765,585	752,642	727,219
CANADA	**780,724**	771,503	765,585	752,642	727,219
Penetration as a percentage of homes passed	**47.2%**	46.8%	46.6%	46.1%	44.7%
USA	**141,899**	–	–	–	–
Penetration as a percentage of homes passed	**27.5%**	–	–	–	–
Analogue Television service customers	**182,820**	91,612	103,288	120,684	155,218
CANADA	**80,315**	91,612	103,288	120,684	155,218
Penetration as a percentage of homes passed	**4.9%**	5.6%	6.3%	7.4%	9.5%
USA	**102,505**	–	–	–	–
Penetration as a percentage of homes passed	**19.9%**	–	–	–	–
High Speed Internet service customers	**817,019**	634,534	628,852	626,017	618,499
CANADA	**645,379**	634,534	628,852	626,017	618,499
Penetration as a percentage of homes passed	**39.0%**	38.5%	38.3%	38.3%	38.0%
USA	**171,640**	–	–	–	–
Penetration as a percentage of homes passed	**33.3%**	–	–	–	–
Telephony service customers	**556,425**	471,484	464,449	456,585	442,712
CANADA	**477,795**	471,484	464,449	456,585	442,712
Penetration as a percentage of homes passed	**28.9%**	28.6%	28.3%	27.9%	27.2%
USA	**78,630**	–	–	–	–
Penetration as a percentage of homes passed	**15.2%**	–	–	–	–

(1) Represents the sum of Television, High Speed Internet (“HSI”) and Telephony service customer.